STEPHENSON HARWOOD

(SINGAPORE) ALLIANCE



We have a strong track record of advising international clients on their investments across Southeast Asia

2020

- Advising Kroll on its acquisition of RP Digital Security, a Singapore-headquartered company specialising in computer forensic investigations, digital security and eDiscovery across Asia.
- Advising IntriCon Corporation on its acquisition of Emerald Medical Services, a Singapore-based manufacturer of cost-effective complex catheters.
- Advising Equinix Group, the world's largest data centre and co-location provider, on a S\$7 billion corporate and debt restructuring.
- Advising AxiomSL on the Singapore law aspects of its merger with Calypso Technology, to create the Adenza end-to-end trading, treasury, risk management and regulatory compliance platform.
- Advising Finch Capital and Sovereign Capital, as the lead investors on several rounds of investments into Tada Network, an Indonesian based gift card and customer retention platform serving various markets in Southeast Asia and the United States.
- Advising Wavemaker Partners on its investment in a digital payments business.
- Advising Corporation Service Company, a global provider of business, legal, tax and digital brand services, on its acquisition of the FirstCorp Group across Southeast Asia
- Advising Kroll on its acquisition of Borrelli Walsh, a leading specialist restructuring, corporate recovery, insolvency and forensic accounting firm.
- Advising Myanmar Investments International Limited on its merger of Pan Asia Majestic Eagle Limited and Apollo Towers to form AP Towers Holdings (enterprise value of over US\$700 million).
- Advising Myanmar Investments International Limited on the disposal of its entire shareholding in Medicare International Health & Beauty to one of its joint venture partners.
- Advising **Vickers Venture Partners** on its investment in RWDC Industries Limited, a biotechnology company.
- Advising Flexxon Holding on a fundraising investment round led by Heliconia Capital Management, Temasek's venture capital arm.
- Advising Maritec, a Singapore-based global marine fuel testing and surveying business, on its sale to Centre Testing International Group.
- Advising **Zedra** on the acquisition of BNP Paribas Wealth Management's trust business in Singapore.
- Advising the iflix group, a high-profile pan-Asian video-streaming service operating in 13 countries in Southeast Asia, on the sale of its assets to Chinese conglomerate, Tencent Holdings.
- Advising Campana Group on an aggregate U\$\$60 million investment, comprising both debt and equity funding led by Mitsui & Co.
- Advising **Applus Velosi** on its investment in Velosi Industries and the restructuring of its commercial operations in South Korea.
- Advising IM Ringier on its acquisition of the media agency Irie Digital.
- $\bullet \ \ \text{Advising {\bf Singapura Finance}} \ on its investment in \ \ Match Move \ Power Bank.$
- Advising ${\bf Barentz}$ International ${\bf B.V.}$ on its acquisition of Nardev Chemie.

2021

- Advising General Mills on certain restructuring steps in relation to its Häagen-Dazs business in Southeast Asia.
- Advising the owners of TSA Group, a global hotel and hospitality consultancy, on its sale to Florida-based Frontline Performance Group.
- Advising BW Group on its acquisition of 100% of Hawaiki Submarine Cable and International Connectivity Services.
- Advising Danfoss on regional aspects of its global expansion involving a US\$3.3 billion acquisition of Eaton's hydraulics business.
- Advising r-pac International on a strategic partnership with American Securities LLC, which includes an investment from affiliates of American Securities LLC.
- Advising Corporation Service Company, a global Delaware-based provider of business, legal, tax, and digital brand services, on the Asian aspects of its acquisition of Intertrust Group.
- Advising M.Y.R.A. Entertainment Asia, a film production and financing company, on its incorporation and launch in Singapore.
- Advising Delmar, a US mooring systems contractor, on its acquisition of Vryhof Group Cooperatief UA deep sea mooring support business.
- Advising UK shipbroker Affinity (Shipping) LLP on its acquisition of Grieg Shipbrokers Asia.
- Advising Arcus Infrastructure Partners on its acquisition of Peacock Containers.
- Advising AZTECH Global on its \$\$297 million initial public offering on the Singapore Exchange's (SGX) mainboard.
- Advising Westgrove Partners on its first venture in Vietnam, a US\$11 million investment in Ficus Asia.
- Advising Arcus Infrastructure Partners and Peacock Group Holdings
 B.V. on the acquisition of a portfolio of c. 9,000 tank containers, and the associated operating and financial leases from Gem Containers Limited.
- Advising Carro on its US\$360 million series C fundraising to reach unicorn status.
- Advising LOGOS SE Asia on its joint venture with a European super utility to build a regional renewable energy platform for LOGOS' Asia assets.
- Advising L Catterton Asia on its investment in Zenyum, a Singapore-based dental cosmetics and aligners brand.
- Advising Total Eren, Paris-headquartered EREN Groupe's dedicated renewable energy subsidiary, on its acquisition of a solar project in Cambodia.
- Advising Dental Innovation Investment A BV on its investment in Proof & Company, one of Asia Pacific's leading independent spirits companies.
- Advising on the incorporation and joint venture for the formation of Shape, a digital energy services company, created by Mitsui & Co, Modec Inc, and McKinsey
- Advising Ocean Technologies Group on its acquisition of NetVision, a platform providing crew management software and IT solutions for the maritime industry.
- Advising Aoxin Q&M on the conditional sale and purchase agreement to acquire 49% of Acumen Diagnostics.
- Advising ENGIE on the sale of GDF International SAS' 49% equity interest in a leading provider of renewable energy solutions in Myanmar.
- Advising private equity fund manager **ASEAN Industrial Growth Fund** on the sale of its interest in Jaya Grocer.
- Advising Auspac Investment Management in setting up a variable capital company, and assisting on its for 13R/13X tax incentive structure with the Monetary Authority of Singapore.
- Advising Carro on its series C1 fundraising led by state-backed institutional investors.
- Advising ICA Partners on the sale of 100% of the shares on issue in PYBAR Holdings Pty Ltd to Mastermyne Group Limited, a coal mining company.
- Advising BW Group on the acquisition of a 37.5% stake in the parent entity
 of Datagrid New Zealand Limited Partnership, which has plans to develop
 New Zealand's first hyperscale data centre.

2022

- Advising Lyniate, a global healthcare data interoperability and data liquidity solutions provider, on a fundraising round led by Hg, the manager of HgCapital Trust plc.
- Advising Q&M Dental and its subsidiaries, Acumen Diagnostics on a proposed listing of its securities on the NASDAQ stock exchange in New York, LISA
- Advising Swire Pacific on the US\$190 million sale of its offshore subsidiary, Swire Pacific Offshore, to US NASDAQ-listed offshore vessel operator Tidewater.
- Advising **E2Open** on its US\$185million acquisition of Logistyx Technologies.
- Advising S&P Global Platts, a leading independent provider of information and benchmark prices for the commodities and energy markets, on its acquisition of two conferences from Conference Connection.
- Advising Flutterwave Inc. on the acquisition of Wapi Pay across various African jurisdictions
- Advising FinnFund on its investment in KaiOS Technologies, maker of KaiOS, the leading mobile operating system for smart feature phones.
- Advising global shipping group Affinity Shipping on an internal debt and equity restructuring in Singapore and subsequent share capital reduction.
- Advising Ringier on its initial investment, subsequent convertible loan facilities, and buy-out of the Homsters group.
- Advising private equity fund manager ASEAN Industrial Growth Fund on its investment in BHS Kinetic, and the acquisition financing for the transaction.
- Advising SGX-Catalist listed VCPlus Limited in its custody white label license
 and services agreement with HydraX to license the Hydra X's digital asset
 custody technology solution for digital asset tokens and associated services.
- Advising Armacell, a global engineered foams provider, on its joint venture with C.E.S. İleri Kompozit ve Savunma Teknolojileri Sanayi ve Ticaret Anonim Şirketi and Ananke Solutions Pte. Ltd.
- Advising MSC on the acquisition of 25% equity interest in Mediterranean Shipping Company South East Asia (Singapore) Pte Ltd from its local partner, FINESHIP Holdings Ltd.
- Advising TotalEnergies on its complex joint venture and associated commercial arrangements with Japanese energy group, ENEOS.
- Advising Petronas and its corporate venture capital arm, Petronas Ventures, on its Series C1 investment into Shenzhen Immotor Technology.
- Advising TotallyAwesome group on its internal restructuring to move its headquarters from Hong Kong to Singapore, and a US\$10 million seed funding from Partners For Growth and Yefira Group.

2023

- Advising a NASDAQ-listed company on its 100% conditional acquisition of an independent wealth management firm regulated by the Monetary Authority of Singapore.
- Advising the V.Ships Group on the Singapore aspects (including its Singapore subsidiaries) in connection with its proposed strategic review of its ship management business.
- Advising the US-based Adenza Group on the global consolidation under the Adenza brand of Calypso and Axiom Group entities across multiple jurisdictions.
- Advising the founder of ViewPoint on the group restructuring and sale of ViewPoint to BPEA EQT, the private equity firm and global leader in active ownership strategies.
- Advising Hong Kong shipowner Asia Maritime Pacific on its merger with Hamburg Bulk Carriers to form Cetus Maritime, one of the largest privately held handysize bulk operators in Asia.
- Advising FazWaz, a Southeast Asian proptech company and real estate marketplace, on the sale of Fazwaz Thailand to Japanese listed tech agglomerate Lifull Connect's portfolio company, Dot Property.

2023 (cont'd)

- Advising Germany's thyssenkrupp group and Norway's Wilhelmsen on a digital and tech manufacturing deal in relation to its Singapore headquartered joint venture.
- Advising a Malaysia headquartered private equity firm on its acquisition of a fitness business software solutions business.
- Advising a US listed worldwide manufacturing business on its acquisition of the power electronics business of a Spanish headquartered wind and solar engineering business.
- Advising a Singapore-based private equity firm on the sale of a fast food business in Thailand.
- Advising an Australia listed insurance broker business on its acquisition of an Australia headquartered insurance, risk and financial services business.
- Advising a publicly listed provider of claims management and outsourcing solutions business on its disposal of its related businesses in the PRC.
- Advising a loss adjuster business on its corporate restructuring in PRC.
- Advising an international bank on the sale of 6 vessel-owning SPVs to global private equity fund.
- Advising Finnfund on its investment in Healthifyme, a health and fitness app in India.
- Advising an Australian pet food company on a AU\$250 million funding round involving blue chip private capital investors.
- Advising the **founders and shareholders** on the sale of a Vietnamese food and hoverage distributor.
- Advising a fund on a further acquisition through a Singapore holdco.
- Advising a financial service firm on its disposal of an IT business
- Advising a global investment manager on its proposed disposal of a plantation business.
- Advising the minority shareholders on their exit (led by the majority private equity seller) of a medical devices distribution business based in Southeast Asia.
- Advising a buyer on Singapore law aspects on a take private offer of a public company which is in the business of renewable fuel production.
- Advising a buyer on Singapore law aspects on a buyout of a business involving corporate services/trust company.
- Advising on the financial restructuring exercise of the Bourbon Group's business in Asia, following the global restructuring that has been carried out at the group level in 2020.
- Advising on an insurance brokerage acquisition in Malaysia.
- Advising on an insurance business sale in mainland China.
- Advising on the restructuring of a insurance business in China.
- Advising on the exit of a healthcare business from China. This includes complex regulatory aspects, with various approvals, notifications and consents required from insurance and healthcare regulators.
- Advising on the restructuring of an insurance business in Thailand, moving from a Thailforeign joint venture to wholly foreign owned entity.
- Advising on the sale of shares in the Singapore holding company that owns a leading payment intermediary platform to a fintech company that provides end-to-end digital payment solutions.

Our practice in Southeast Asia

Comprising over 20 dedicated and pragmatic individuals, our corporate team services an international client base from our offices and associated offices in Singapore, Jakarta, Shanghai, Guangzhou, Hong Kong and Seoul.

We act for a broad range of clients from multinationals, to banks, private equity houses and management teams across the globe.

We have long-standing established relations with a wide network of regional law firms and provide a one stop solution to your business needs in the region.

Through the decades of experience built up in Southeast Asia, our team is perfectly placed to provide you with the commercially focused legal services you require.

Areas of practice

- capital markets
- · commercial contracts
- compliance
- · data protection
- · employment
- · intellectual property
- joint ventures
- mergers and acquisitions
- private equity
- restructuring
- · venture capital
- · private wealth



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